

## Senior Shipping Market Analyst-Dry Bulk

Marsoft Inc., a leading international maritime consulting firm based in Boston, MA seeks an experienced analyst with a strong background in either dry bulk shipping or international trade.

We are looking for an outstanding individual who can take on significant research and consulting responsibilities in the dry bulk shipping market. These responsibilities will include carefully monitoring developments, writing market reports, and making presentations to clients.

This is an opportunity for someone who can identify key issues and make informed judgments about potential future developments, while challenging assumptions where appropriate. The ideal candidate will be detail-oriented, have excellent writing and communication skills, and be able to meet deadlines. A background in economics and/or statistics would be a plus.

If interested, please visit [www.marsoft.com/careers](http://www.marsoft.com/careers)

### Key Responsibilities

- Tracking dry bulk market trade and fleet developments and forecasting future developments
- Preparing quarterly and interim market reports covering the dry bulk market
- Making market and business presentations to clients
- Maintaining and updating economic and financial models
- Sales support and business development
- Contributing to ad-hoc consulting projects

### Requirements

- Bachelor's degree plus 3+ years of work experience as a market analyst; or Master's degree in lieu of experience
- Excellent analytical skills
- Ability to write well and meet deadlines
- Excellent communication/presentation skills
- Proficiency with Microsoft Excel and PowerPoint
- Strong attention to detail
- Fluency in English
- Position will be based in either Boston or London, with potential for hybrid work setup

To apply, please send a cover letter and resume to Kevin Hazel ([khazel@marsoft.com](mailto:khazel@marsoft.com))